

# Transforming Pet Food Manufacturing Operations: Unlocking Value Chain Excellence



## TRANSFORMING PET FOOD MANUFACTURING, DELIVERING OPERATIONAL EXCELLENCE

In today's complex pet manufacturing landscape, optimizing operations has become critical for sustainable success. Manufacturers face increasing challenges in managing production efficiency, product safety, and cost control across diverse product lines. Without a strategic, data-driven approach, businesses risk quality issues, supply chain disruptions, and diminished profitability. As the industry experiences continued growth and heightened consumer expectations, implementing effective manufacturing strategies is essential for maintaining a competitive advantage.

## OUR PERFORMANCE IMPROVEMENT EXPERTS PARTNER WITH MANUFACTURERS TO...

- Convert operational challenges into opportunities for enhanced efficiency and growth
- Build sustainable manufacturing models through a data driven approach
- Balance product quality, safety compliance, and cost optimization across categories
- Enable manufacturers to achieve operational excellence while growing profitable sales

## OUR APPROACH TO DELIVERING VALUE

Analyze  
Current State

Identify  
Opportunities

Prioritize  
Initiatives

Develop  
Roadmap

## OUR TEAM TURNS OPERATIONAL CHALLENGES INTO GROWTH OPPORTUNITIES:

### TRADITIONAL APPROACH MANAGING DAY-TO-DAY

- Manual production scheduling
- Basic quality inspections
- Reactive equipment maintenance
- Siloed inventory management
- Limited supplier oversight
- Basic compliance tracking



### TRANSFORMED OPERATIONS BUILDING FOR GROWTH

- Automated production planning
- Advanced quality monitoring
- Predictive maintenance
- Integrated inventory systems
- Strategic supplier management
- Compliance platform
- Data-driven decision making

## ENGAGEMENTS IDENTIFY QUICK WINS AND ENABLE LONG-TERM PROFIT IMPROVEMENT

We help clients develop sustainable performance improvement goals, targeted operating plans, and implementation to maximize EBITDA and cash flow – with an emphasis on speed to results.



### Manufacturing Optimization

- Optimize production lines across multiple product types
- Enhance equipment utilization and maintenance systems
- Implement flexible manufacturing processes
- Develop automation and technology solutions
- Design capacity expansion strategies



### Food Safety & Quality

- Establish comprehensive quality control systems
- Implement material testing protocols
- Design supplier verification programs
- Ensure regulatory compliance across product lines
- Create documentation and training frameworks



### Cost Transformation

- Optimize material sourcing and usage
- Streamline multi-product inventory management
- Reduce waste and improve yields
- Enhance production efficiency
- Identify cross-category cost reduction opportunities

## CASE STUDY: MANUFACTURING OPTIMIZATION UNLOCKS 60% CAPACITY INCREASE

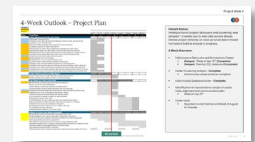
The Client, a PE-owned pet food brand and manufacturer, sought to expand production capacity and optimize manufacturing efficiency in preparation for a strategic merger. **Our team conducted detailed process analysis and operational modeling to develop an optimized manufacturing framework, delivering a >60% increase in total production capacity and identifying >\$25M in annual Cost of Goods (COGS) savings.** The solution established a streamlined distribution network that enabled 9% cost reduction through DC consolidation while maximizing operational efficiency.



Manufacturing Assessment



Distribution Network Optimization



Implementation Roadmap

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